



ENTERPRISE E-SIGNATURE CONTRACT AMENDMENT

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Summary

Vendor	Pure Business Solutions
Purpose	Amend Enterprise eSignature contract with Pure Business Solutions to increase the maximum contract amount from \$1,392,789.00 to \$2,542,865.78.
Contract Amount	\$1,392,789.00 + \$ 1,150,076.78 = \$2,542,865.78
Departments Using	Citywide
Contract Term	3 + 1 + 1 Years
Contract Expiration	Jan 30, 2023
MWBE Goal	0%

- COH implemented the Enterprise eSignature software as the city standard eSignature platform in Jan 2018
- The eSignature platform is the most widely used eSignature software in the industry.
- The eSignature software has over 1 million customers worldwide with hundreds of millions signers annually.
- The eSignature software is Federal Risk and Authorization Management (FedRAMP) compliant with over 4,000 Federal, City, County, and Municipal Organizations in all 50 states

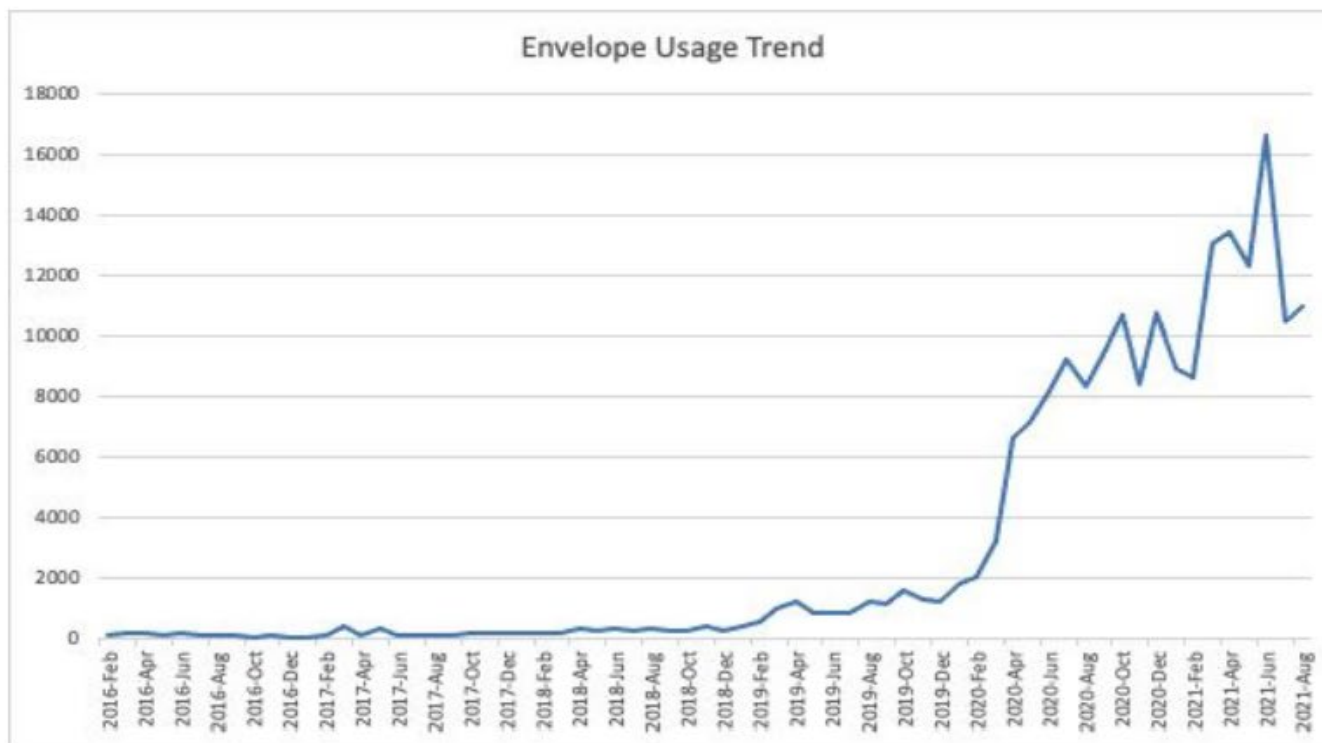


VENDOR OVERVIEW



eSignature Usage

Year	# of Envelopes Sent
2016	1,350
2017	2,153
2018	3,302
2019	12,291
2020	85,774
2021*	148,543
2022**	319,867



215% average growth rate YoY

Note - A 70% discount in envelope cost was negotiated in June 2020

* Includes forecast for Sep - Dec 2021
 ** Forecast based on average MoM growth rate
 *** September 2021 not included in the chart due to partial month data.



eSignature Green Impact

200,000 DocuSigned envelopes with an average of **10** pages per document, and **5** recipients per document, is equivalent to savings of:



1200
trees saved



900,000
pounds of
CO2
equivalents



1,070,000
gallons of
water



59,000
pounds of
solid waste



949
barrels of oil

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- **Additional Envelope - 362,000 envelopes**
 - **Support and Maintenance:**
Support and maintenance for eSignature products
 - Additional Envelope expected to last until contract expiration on 01/30/2023
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CONTRACT CORE COMPONENTS



Q&A

Questions?